



Leaders in **accessories**
and fittings for all
furniture **professionals.**

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Our commitment



We inspire through a wide range of innovative and competitive solutions for the furniture, joinery, hardware and DIY sectors.

Our sales units in Italy, Spain, UK, France and Portugal allow us to be in contact with our 5,000 customers in more than 60 countries.



About us

01

What we do

We offer a wide range of furniture solutions through a reliable and efficient logistics service, with the aim of establishing a long-term relationship based on **partnership and mutual trust.**

How we do it

Through a **technical and creative team** that generates honest and close relationships, ready to accompany you in every process. In addition to a **wide and complete digital content** that facilitates the inspiration, understanding and application of our products.



INSPIRATION
BEGINS HERE.
WELCOME
TO EMUCA.

We design cutting-edge products

By unifying the collaborative efforts of our innovation, business intelligence, quality and marketing departments, we ensure that our products meet your needs.

Our **European know-how** has been strongly influenced by the **Italian market**, ensuring high quality products and design that together with our service, makes us reliable and

predictable, being the perfect base on which to offer you multiple solutions.

In 2022, **our Zero** modular structure **received the Red Dot Award** in the category of Best Product Design **and the Iconic Award** for its innovative design “by Emuca”.



reddot winner 2022
furniture design



Guaranteed quality

Our main requirement is quality: all the products we manufacture and sell comply with current **European standards** in terms of service, process and product.

The bases of our Management Policy is continuous improvement to ensure customer satisfaction while maintaining **exceptional quality standards**.



CERTIQUALITY



ASSOCIATED COMPANY
AIDIMME 
 TECHNOLOGY INSTITUTE

Wide range for every environment



+ than 11
million
Hinges

+ than 7
million
Drawer
Runners

+ than 1
million
Drawers

+ than
250.000
metres of
LED Strips



We inspire solutions

We enhance the creative capacity, providing solutions to your projects, sharing ideas and offering the perfect product to meet every need.

We also put at your disposal:

- ✓ **Premium content** in **7 languages**
- ✓ **6.000** product and applied **images**
- ✓ **400** assembly **instructions**
- ✓ **1.500 3D files**
- ✓ **+500** technical **questions**
- ✓ **+250** installation and assembly **videos**

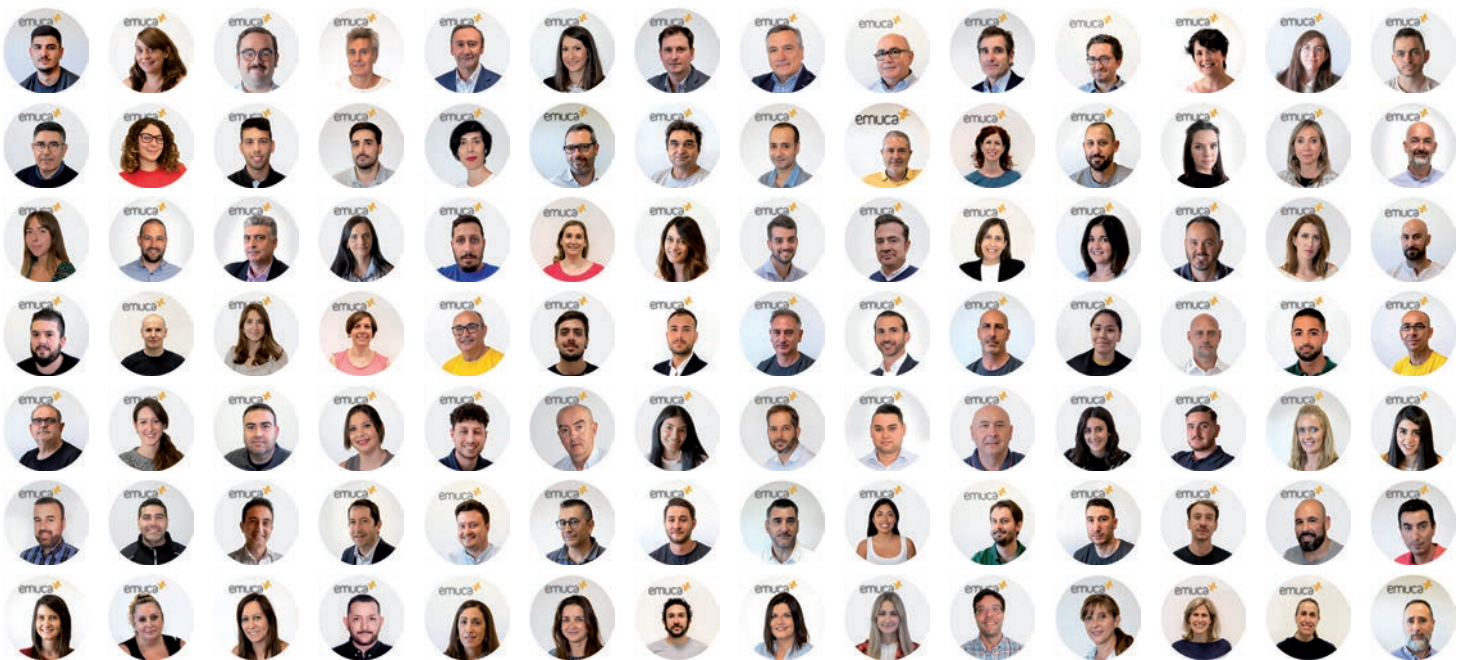


We help you proactively

We are a diverse team of **over 200 people from 12 different nationalities.**

We serve more than **5,000 clients in 7 languages**, offering personalized technical service.

We have **logistics centers in Italy and Spain**, totaling more than **35,000 m2**, equipped with advanced digital systems, automatic vertical warehouses and innovative order management systems.



**What
can we offer?**

02



A wide range of professional services and solutions in order to achieve your goals, advising and accompanying you along the way.

Solutions for all professionals

We have different business lines designed to meet the specific needs of a wide range of customers, ranging from furniture manufacturers to wholesalers or distributors, including projects for contract, carpenters or interior designers and new proposals

for E-commerce and Retail. Always keeping a common and coherent message, **we adapt our logistics centres and working methods** to the needs of each professional profile.

Manufacturers

Wholesalers
Distributors

Contract

E-commerce

Retail

Joinery
Interior designers



Omnichannel Approach



We offer you a complete omnichannel approach, with **comprehensive solutions** that cover various fields, areas and dimensions **to meet the needs of each professional profile within the furniture industry.**

Our services are tailored to different channels, including manufacturing, physical and digital distribution or e-commerce and retail.

Our strength lies in robust logistics backed by efficient logistics centres and operations centres that meet your specific **preferences and requirements.**

At the heart of our proposition is the ability to provide **technical, self-designed products** that are not only aesthetically appealing but also highly functional. These products are designed to adapt to various formats, providing flexibility according to the needs of each case.

In short, Emuca excels in **offering a complete project** that integrates a variety of channels. We are committed to providing **solutions that ensure your satisfaction and success** in all aspects of the process, from product conception to delivery and beyond.

Channel

Manufacturing
Distribution
Retail
Digital



Product

Technician
Design
Functional
Accessories
Formats



Users

Professional
Projects
Individual



Logistics

Logistics Centre (HUB)
Operation Centre
Direct Store Delivery
Dropshipping

How can we help you?



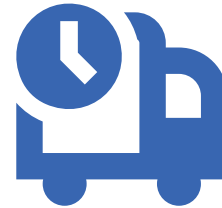
Technical
Advice



Complete, Innovative and Competitive
Product Ranges



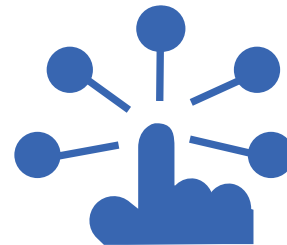
Multimedia content that will
inspire you



Stock Availability and Logistics
Reliability



Digital Tools to Enhance your
Experience



Offering an **Omnichannel and**
Sustainable Approach

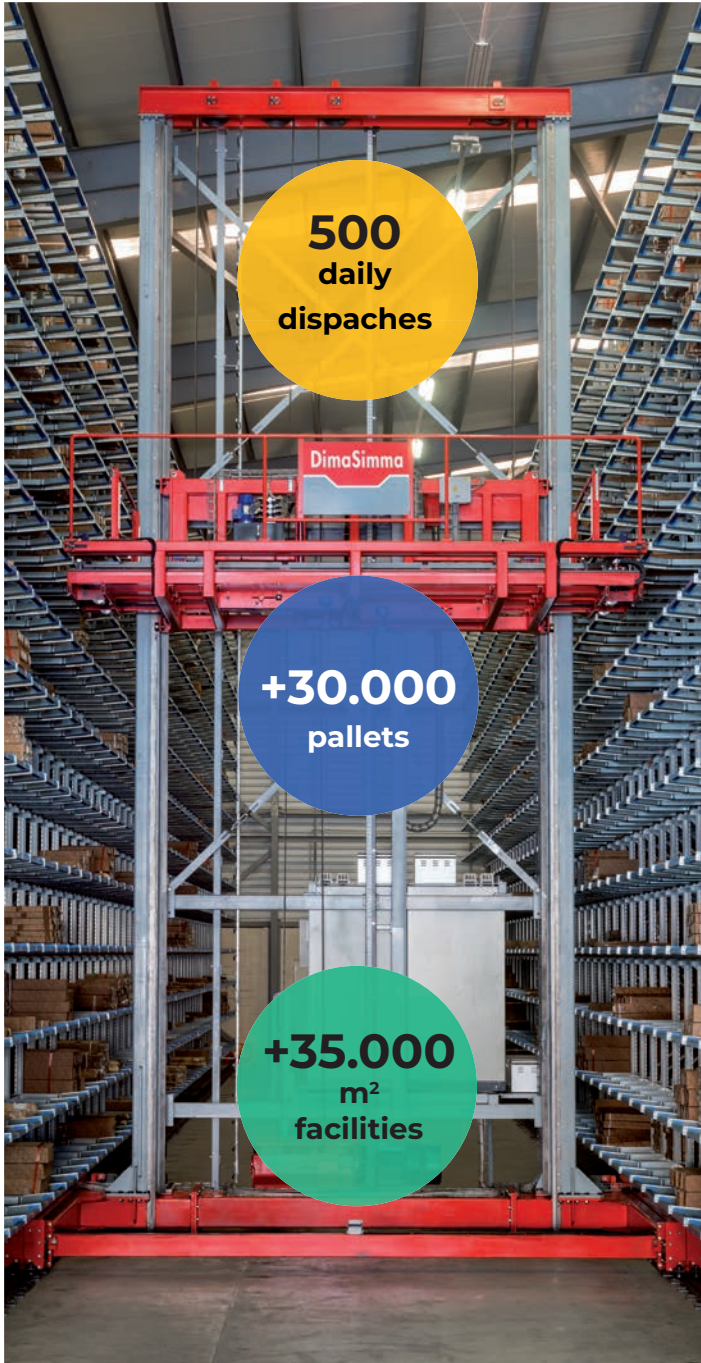
Wide range of Emuca-branded products

Our products are designed, manufactured and marketed in accordance with **current European regulations**. We have a team of **more than 15 engineers specialised in product development**, R&D&I and quality.

We offer a wide range of products, with **more than 7,000 references** distributed in 10 different families.

In addition, each year we introduce **more than 500 new references** to the market, covering more than **70 different subfamilies**.





Logistical reliability

Our **two European shipping platforms** in Italy and Spain guarantee **fast access to stock**.

We have a service rate of over **95%** and **99.8% reliability in order picking**.

We offer you the possibility of shipping material directly to your customers, achieving significant **cost savings**. By not having to invest in stock or manage shipments, you can sell products without having to physically have them.

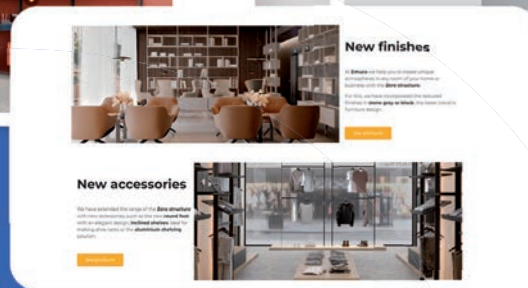
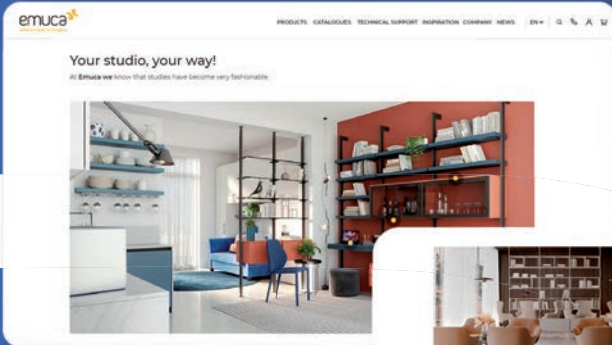
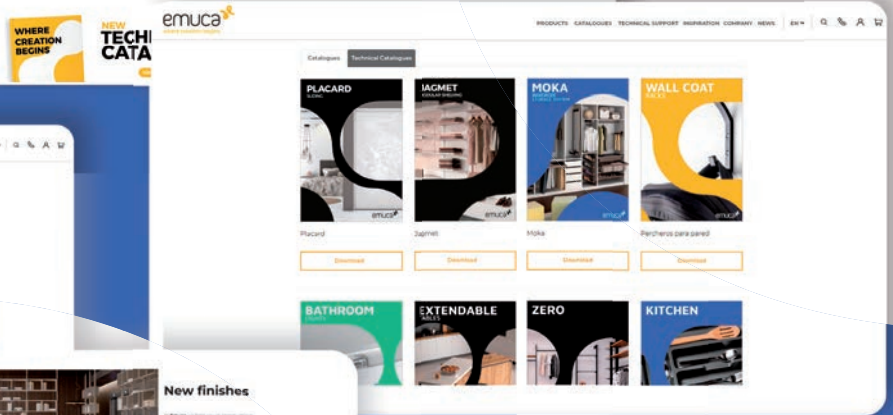
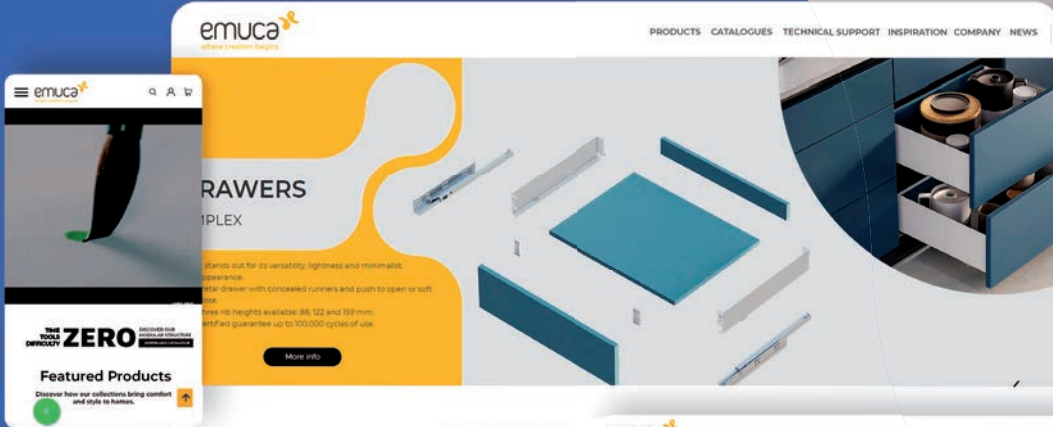
Automated warehouses

We are committed to continuous improvement, providing **leading solutions** that meet the demands of an increasingly competitive market.

All our logistics centres are equipped with innovative **management software**, which optimises the processes and operations of our warehouses.

We work with advanced automated systems that contribute to the **logistic efficiency** of our warehouses in order to reduce the response time to a minimum and to offer a fast and quality delivery service to all our customers.





Digital platform

Discover the **digital universe** we offer you with a wide range of digital resources for your projects.

Extensive content and services such as product photos and images, applied photos or installation sketches. Immerse yourself in the visual experience with our **videos** and **3D** modelling, allowing you to explore every detail of our products.

Digital **catalogues**, virtual showroom, **configurators** to facilitate the purchase, and of course a **technical and commercial assistance** to solve any doubt.

In addition, we offer one of the best online shopping platforms designed with the usability of our customers in mind, with which you will save time and money.




emuca.com



Our commitment

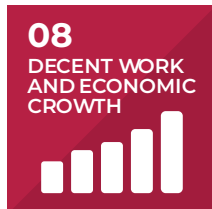
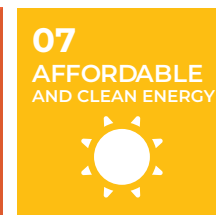
03



In the 21st century, an organiser must focus on the triple bottom line: **economic, environmental and social.** These are the fundamental pillars of our growth, with a firm commitment to integrate sustainability into key aspects that will define the future of the next generations.

Sustainable Development Goals (SDGs)

We are committed to sustainable growth through context analysis, diagnostic efforts, continuous measurement and the pursuit of excellence aligned with the achievement of the **11 United Nations Sustainable Development Goals**.



Carbon Footprint

Climate change is a reality that is present in our sustainability strategy and therefore our most potential climate change indicator is the carbon footprint.

We carry out different actions in order to **minimise the environmental impact of our business activity**, reducing the impact on logistics and value chain processes, among others.



<< We calculate our carbon footprint at all levels (1, 2 and 3) and generate plans for its reduction. >>

ESG indicator monitoring and measurement

We develop a series of environmental, social and production indicators and metrics. All of them appear on our scorecard and allow us to periodically analyse the organisation's performance and thus improve strategic decision-making.

Among all the improvements implemented, we highlight the following:

We integrate **ESG criteria** (Environmental, Social and Governance) into our strategy.

In addition, we have **+700 photovoltaic solar plates that guarantee a self-consumption of more than 50%**.



Eco-design



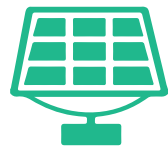
Minimising resources



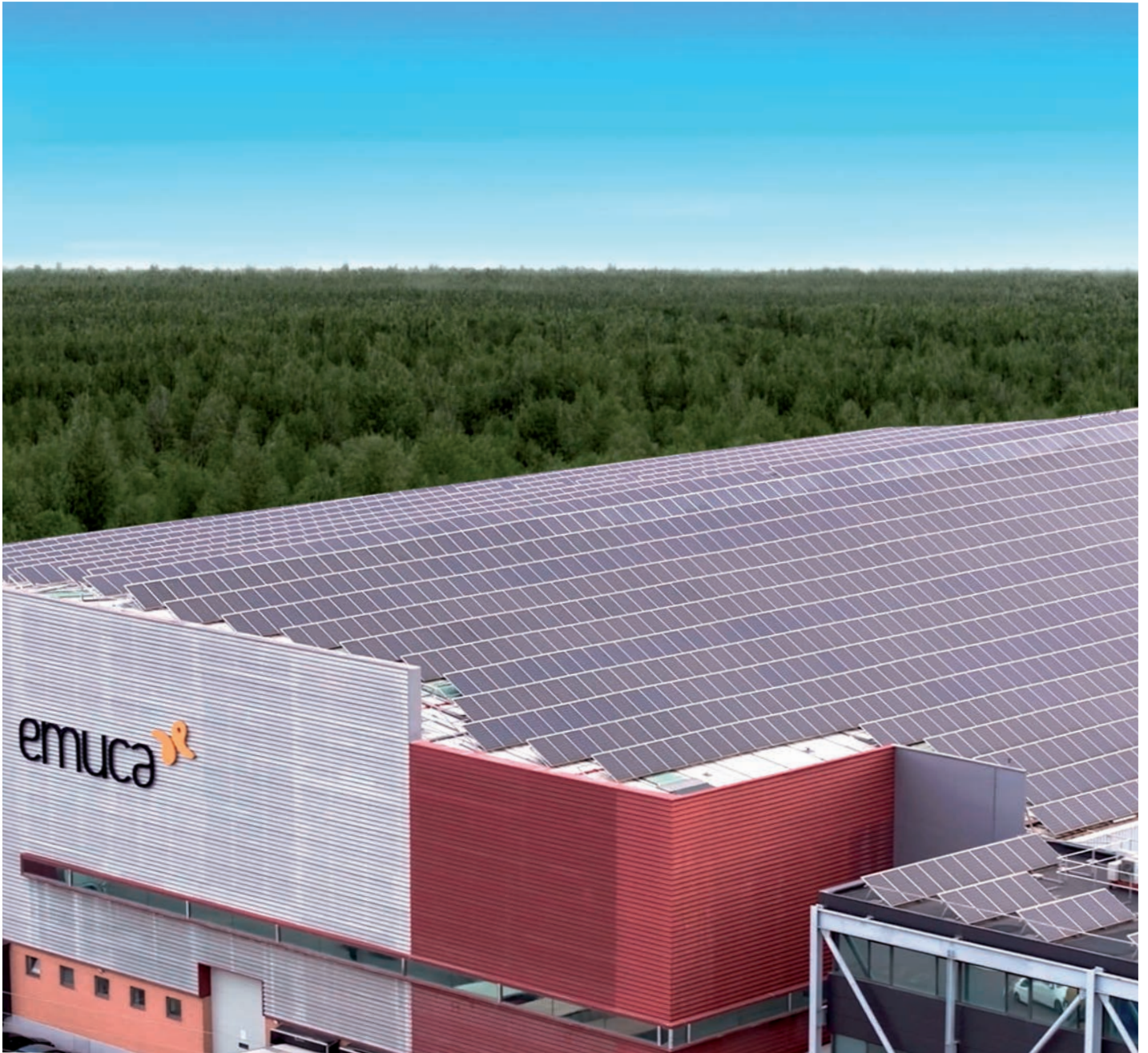
Gender Equality



Solidarity actions



Reducing the carbon footprint





People

We have a positive, dynamic team, with initiative, who value new challenges and professional and personal development. In short, people who identify with and are aligned with our values.

We obtained the efr Certification (**Family Responsible Company**) in 2006 and in 2023 we have already reached Level A, **qualified as EXCELLENT.**

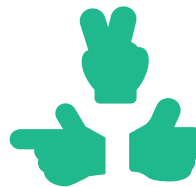
This recognition highlights Emuca's ongoing commitment to improving the quality of life and well-being of its employees and their families.



Proactivity



Customer orientation



Adapting to digital change



Troubleshooting



Reliability





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